

# Curriculum Vitae

## Kirsten Sehnbruch

### CV Summary

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- 2013 Book Publication: ***Chile: The Politics and Policies of a Historic Coalition, 1990-2010***, co-edited with Peter Siavelis, Lynne Rienner Academic Publishers. Translated as ***El Balance: Política y Políticas de la Concertación, 1990-2010***, Santiago: Catalonia.
- 2013 -- Director of International Relations and founding member of the **Centre for Social Conflict and Cohesion** ([www.coes.cl](http://www.coes.cl), Fondap 15130009), Faculty of Economics and Business, Universidad de Chile
- 2012 -- Director and founding member of the **Centre for New Development Thinking** ([www.dev-out.cl](http://www.dev-out.cl)), Faculty of Economics and Business, Universidad de Chile
- 2011 -- Assistant Professor, Faculty of Economics and Business, **Universidad de Chile**
- 2009 -- 2011 Assistant Professor, Instituto de Asuntos Públicos, **Universidad de Chile**
- 2006 -- 2009 Senior Scholar and Lecturer (Latin American Development and Labour Markets), Centre for Latin American Studies, **University of California at Berkeley**
- 2006 Book Publication: ***The Chilean Labor Market: A Key to Understanding Latin American Labor Markets***. New York and Basingstoke: Palgrave Macmillan
- 2005 -- 2009 Consultant and Financial Analyst, **Westend Capital Management**, San Francisco, California
- 2004 -- 2006 Visiting Scholar, Centre for Latin American Studies, **University of California at Berkeley**
- 1998 -- 2004 MPhil and PhD, **University of Cambridge**, Faculty of Social and Political Sciences: Thesis on the Chilean Labour Market, (PhD from Oct 1999 to May 2003, Graduated May 2004)
- 1994 -- 1997 Equity Analyst, **Goldman Sachs International**, London
- 1990 -- 1994 Master of Arts in Modern and Medieval Languages, **University of Cambridge**

## Academic Activity

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### • Publications: Books

- 2014        *El Balance: Política y Políticas de la Concertación, 1990-2010*, co-edited with Peter Siavelis, Santiago: Catalonia.
- 2013        *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, co-edited with Peter Siavelis, to be published by Lynne Rienner Publishing
- 2006        *The Chilean Labor Market: A Key to Understanding Latin American Labor Markets*. New York and Basingstoke: Palgrave Macmillan.

### • Publications: ISI ranked papers

- Forthcoming "Human Development and Decent Work: Why some Concepts succeed and others fail to impact the Development Agenda", *Development and Change* (ISI: 1.91) (with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni)
- 2015        "The Quality of Employment in the Development Literature", Introduction to a Special Issue on the Quality of Employment, *The International Labour Review* (ISI: 0.71) (co-edited with José Antonio Ocampo)
- 2015        "Employment in the Post-WWII Latin American Development Literature", *The International Labour Review* (ISI: 0.71) (with Joseph Ramos)
- 2015        "The Quality of Employment in Chile", *The International Labour Review* (ISI: 0.71) (with Jaime Ruiz-Tagle)
- 2014        "The Quality of Employment and Decent Work: Definitions, Methodologies, and Ongoing Debates", *Cambridge Journal of Economics*, 38 (2): 459-477. (ISI: 1.48) (with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni)
- This article was highlighted as the editor's choice by the *Cambridge Journal of Economics* between March and May of 2014.
- 2012        "Do the Poor Count? A Review", *Social Forces* (ISI: 2.2)

### • Publications: currently under review or in preparation

- "Introduction to a Special Issue on the Chilean Earthquake of 2010" under review by *Latin American Perspectives* (ISI: 0.5)

“The Social Policy Responses to the Chilean Earthquake and Tsunami of 2010”, under review by *Latin American Perspectives* (ISI: 0.5) (with Claudia Sanhueza, Walter Imilan and Nurjk Agloni)

“Why has ‘Decent Work’ not worked internationally? A conceptual model of ‘job quality’ for evidence-based policy”, (with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni) commissioned by *Psychology, Public Policy and Law* (ISI: 2.46)

“Methodologies for Measuring Decent Work” (with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni)

“Unable to Shape the Political Arena: The Impact of Poor Quality Employment on Unions in Post-Transition Chile”, Dev-out Working Paper Series, No. 4 (with Sofía Donoso)

“Privatized Unemployment Insurance: Can Chile’s New Unemployment Insurance Scheme serve as a Model for other Developing Countries?” (with Rafael Carranza)

“The Normalisation of Democracy in Chile” (with Peter Siavelis)

#### • Publications: Book chapters

- 2014 “La calidad del empleo” in Antonio Stetcher (ed.) *Transformaciones del Trabajo, Subjetividad e Identidades. Lecturas psicosociales desde Chile y América Latina.*
- 2013 "Political and Economic Life under the Rainbow" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Peter Siavelis.
- 2013 "From Social Debt to Welfare State?" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Dante Contreras.
- 2013 "Reducing Poverty: Real or Rhetorical Success?" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Silvia Borzutzky and Claudia Sanhueza.
- 2013 "The Labour Market under the Concertación" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing.
- 2013 "The Future of the Rainbow Coalition" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Peter Siavelis.
- 2013 "La calidad del empleo en Chile: Entre teoría y medición" In Stefano Farné *La Calidad del Empleo en América Latina*, Colombia

- 2012 "Una metodología para medir la calidad del empleo en Chile" in *¿Qué significa el Trabajo Hoy?* Ana Cardenas and Joel Stillerman (eds.), Universidad Diego Portales and International Labour Organisation
- 2010 "Desigualdad y condiciones laborales: desafíos futuros del mercado laboral chileno." In C. Hardy (ed.) Ideas para Chile: Aportes desde la Centro-izquierda (with Jaime Ruiz-Tagle).
- 2010 "Unresolved Conflict within the Consensus: Bachelet's Inheritance of Labor and Employment Issues." In S. Borzutzky and G. Weeks (eds.) The Bachelet Government. University Press of Florida.
- 2007 "From the Quantity to the Quality of Employment." In S. Alkire, F. Comim and M. Qizilbash (eds.) The Capability Approach in Human Development: Concepts, Applications and Measurement. Cambridge: Cambridge University Press.

• **Publications: Other Refereed Papers**

- 2010 "El impacto del sismo 2010 sobre el mercado laboral de la Región del Biobío", Sociedad Hoy, No. 19, 2010, pp. 71-96. With Jorge Dresdner
- 2006 "Individual Savings Accounts or Unemployment Insurance?" International Social Security Review, Vol. 1, 2006: 27-48.

• **Publications: Other Working Papers**

- 2014 *The Social Policy Responses of the Chilean State to the Earthquake and Tsunami of 2010*, with Walter Imilan, Nurjk Agloni and Claudia Sanhueza
- 2013 *Human Development and Decent Work: Why some Concepts succeed and others fail to impact the Development Agenda*, with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni, Dev-out Working Paper Series, No. 5
- 2012 *The Quality of Employment in the Academic Literature: Definitions, Methodologies, and Ongoing Debate*, with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni, Dev-out Working Paper Series, No. 1
- 2012 "Unable to Shape the Political Arena: The Impact of Poor Quality Employment on Unions in Post- Transition Chile", Dev-out Working Paper Series, No. 4
- 2009 *The Bachelet Administration: The Normalisation of Politics in Chile*, Working Paper No 26, Centre for Latin American Studies, UC Berkeley, with Peter Siavelis.

- 2009 *A Record Number of Conflicts? Michelle Bachelet's Inheritance of Unresolved Employment Issues*, Working Paper No. 28, Centre for Latin American Studies, UC Berkeley.
- 2007 *The Chilean Elections of 2006*, Working Paper, Centre for Latin American Studies, UC Berkeley
- 2004 *Privatized Unemployment Insurance: Can Chile's New Unemployment Insurance Scheme serve as a Model for other Developing Countries?*, Centre for Latin American Studies, University of California at Berkeley Working Paper Series, No. 12
- 2004 *From the Quantity of Employment to the Quality of Employment: An Application of the Capability Approach to the Chilean Labour Market*, Working Paper No. 9, Center for Latin American Studies, UC Berkeley

**• Publications: Other Reports**

- 2011 Report for European Commission, DG Employment, *The Impact of the EU-Chile Free Trade Agreement on the Chilean Labour Market*
- 2010 Report for UNDP and the Ministry of Labour, Chile, with Jaime Ruiz-Tagle: *Un Indicador de la Calidad del Empleo*. Report produced for the new Sistema de Información Laboral ([www.sil.gob.cl](http://www.sil.gob.cl))
- 2003 *Un Marco conceptual para clasificar los diferentes modos de empleo en Chile*, Undersecretariat of Social Security, Santiago, Chile
- 2000 *Características del empleo en Chile: Diseño y resultados de una encuesta especial sobre la calidad del empleo en el Gran Santiago*, undertaken in September 1999, Ministry of Labour, Santiago, Chile
- 2000 *Características del desempleo en Chile*, Working Paper, Ministry of Labour, Santiago, Chile

**• Teaching**

- 2010 -- Development Studies at undergraduate, graduate, and PhD level at the University of Chile, various faculties
- 2006 -- Supervision of graduate and undergraduate theses
- 2006 -- 2008 Latin American Development and Labour Markets, Course for advanced level undergraduates and graduates, 4 units, UC Berkeley
- 2008 Employment and Development. Special seminar series for graduate students, University of California at Santa Cruz

2006 *Employment Policy in Latin America: The missing link on the Development Agenda*, Centre for Latin American Studies, Course for graduate students, UC Berkeley

2002-2003 Undergraduate Supervisor, University of Cambridge

#### • Summary of Selected Presentations and Participation in Conferences

2009 -- Presentations of academic papers at Chilean public policy and social science conferences

2008 -- 2010 President of Labour Section, Latin American Studies Association

2006 *The Chilean elections and their significance for US-Chilean relations*, The Commonwealth Club, Santiago Francisco: June 2006

2004 -- Presentations at the Congresses of the Latin American Studies Association (LASA): presentations of papers, commentator on panels, from 2008-2010 Chair of the Labour Section, etc.

2004 -- Member of the Human Development and Capabilities Association

2004 -- Regular presentations of academic papers at other universities, especially Cambridge, Oxford, Columbia, Paris, etc.

2004 -- Regular Presenter of academic papers on the University of California campuses, particularly UC Berkeley, including regular presentations at Current Issues Lunches for faculty members

2003 -- Regular presenter of academic papers to institutions of the Chilean government, particularly the Ministry of Labour and the Ministry of Planning (MIDEPLAN)

2003 -- Regular presenter of academic papers to international development institutions, particularly the International Labour Organisation, the Economic Commission for Latin America and the Caribbean (CEPAL), the Inter-American Development Bank, etc.

#### • Media

Articles published by *Open Democracy* and *The Monkey Cage* (the political science blog of the Washington Post) on Chilean Politics

Blogger for *La Tercera*: <http://blog.latercera.com/blog/ksehnbruch/>, 2009 -- 2013

Contributor of Op-ed Columns to *La Tercera* (one of Chile's two main newspapers) and *The Clinic*

Radio interviews: KPFA radio (PBS station), 2ser Radio (Australia), Radio Cooperativa, Radio Concierto, etc.

TV Interviews: Telemundo TV, Univision, Al Jazeera TV, CNN Chile and TVN Chile

Regular contributor to the Berkeley Review of Latin American Studies, 2004 -- 2013

• **Major Research Grants:**

2013-2018 Coordinator of the Conicyt/Fondap Project number 15130009 that establishes the Centre for Social Conflict and Cohesion at the Department of Economics at the University of Chile. The grant awarded US\$8.5m for five years and is renewable for another US\$8.5m for a further 5 years.

Fondap projects are awarded by the Chilean equivalent of the National Science Foundation (US) or of the Economic and Social Research Council (UK) to establish research centres on issues that are considered a priority for Chile's development process. Their mandate is to operate internationally with the highest standards of international excellence.

2013 Awarded a Domeyko II – URedes grant by the Academic Vice-chancellor's office of the University of Chile and by the Dean of the Faculty of Economics of the University of Chile to be used as seed money for the institutional development of the Centre for New Development Thinking (USD 190,000).

2011 Cambridge Humanities Research Grants Scheme, University of Cambridge

2011-2016 FP7 Grant from European Research Council (ERC) for Research on poverty related issues in Chile: NoPoor project. The NoPoor grant amounts to a total of 8m Euro, and includes partner institutions from 19 different countries.

2000 Economic and Social Research Council, Great Britain, grant for fieldwork studies abroad

1999 Research grants for PhD fieldwork (survey of the Chilean labour market) from the Chilean Ministry of Economics, the Labour Office (*Dirección del Trabajo*), the International Labour Office (ILO) in Santiago, and the Faculty of Economics at the *Universidad de Chile*.

1998 & 2000 Antofagasta Holdings Foundation, UK: grant for MPhil research

1998 Economic and Social Research Council, Great Britain: full tuition and maintenance grant for PhD

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### **PhD, Political and Social Sciences, 1999 - 2003**

• **Dates:** PhD commenced: Oct 1999, concluded in May 2003, viva in Sept 2003, thesis accepted without corrections by the examiners, Professor William Brown (Faculty of Economics, University of Cambridge) and Alan Angell, Professor of Political Science, University of Oxford. Graduated May 2004

- **Thesis Title:** *From the Quantity of Employment to the Quality of Employment: An Application of the Capability Approach to the Chilean Labour Market*, Faculty of Social and Political Sciences, University of Cambridge
- **Fieldwork Research undertaken in 1999:** survey of all employed and unemployed members of 1000 households in *Gran Santiago*. The survey registered information on their past and present employment situations, working conditions, benefits associated with their employment, social security provisions and personal data on the interviewees and their households. The aim of the survey was to investigate issues not addressed by existing labour market surveys in Chile and to thus provide information that could lead to a more comprehensive analysis of the Chilean labour market.
- **Research Topics of the thesis:** Amartya Sen's Capability Approach applied to the Chilean labour market, labour legislation and labour market analysis in Chile, analysis of existing surveys and other sources of information, the characteristics of employment in Chile, employment histories of the work force, the impact of the 1998/9 economic crisis on the Chilean labour market, the relationship between theoretical legislation and the reality of the labour market, characteristics of the unemployed in Chile, analysis of the Chilean unemployment insurance scheme implemented in 2002 that relies on individual savings accounts, and a proposal of an indicator to measure the quality of employment with an analysis of the labour market using this indicator.

## Work Experience

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### 2000 – 2014 Academic and Consultancy Positions

- 2013 – 2014 Consultant to the International Labour Organization in Geneva for a project on unemployment insurance in Latin America
- 2010 Consultant to European Union (EU), in collaboration with Ergon Associates, London, UK, to measure the impact of the EU's free trade agreement (FTA) with Chile on the quality of employment generated by those economic sectors most affected by the FTA.
- 2009 -- Assistant Professor, Universidad de Chile
- 2009 -- 2010 Consultant on Project that developed an indicator that measures the quality of employment in Chile (together with Jaime Ruiz-Tagle). The project was co-financed by the UNDP, Santiago and the Chilean Ministry of Labour. The report and indicators developed constitute an important input into the government's Labour market information system (Sistema de Información Laboral: [www.sil.gob.cl](http://www.sil.gob.cl))
- 2006 -- 2009 Senior Scholar and Lecturer (Latin American Development and Labour Markets), Centre for Latin American Studies, UC Berkeley



- 2005 -- Consultant and Financial Analyst, Westend Capital Management, San Francisco, California
- 2004 - 2006 Visiting Scholar, Centre for Latin American Studies, UC Berkeley
- 2002-2003 Consultant to the Undersecretary of Social Security, Ministry of Labour, Chile. Work on a Project preparing a pension reform in Chile. The project included an analysis of existing data management and information systems, the design of a consolidated database for the state managed pension systems (INP and others), and designing a conceptual framework for classifying new employment modes in Chile. The Project was financed by the *Gesellschaft für Technische Zusammenarbeit* (Gtz – German Development Cooperation).
- 2001 An analysis of employment histories in Gran Santiago – a study commissioned by the Chilean Labour Office (*Dirección del Trabajo*).
- 2000 A study of Employment Conditions in *Gran Santiago* with a particular focus on the impact of the 1998/9 economic crisis on the labour market – commissioned by the Chilean Ministry of Labour
- 2000 A study of Unemployment in *Gran Santiago* and a presentation of how the proposed Unemployment Insurance would impact the unemployed – commissioned by the Chilean Ministry of Labour
- 1997 European Commission, Brussels**, Directorate General 1B (External Relations): Mexico Desk
- 1994 – 1997 Goldman Sachs International, London**, Financial Analyst, Asset Management Division: specialised in the Italian, Belgian and German equity markets.
- Professional Qualification: Associate of the IIMR (Equivalent of Chartered Financial Analyst – CFA).
- 1992 – 1993 Price Waterhouse, Buenos Aires**, trainee auditor

## Education

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### **1998-2004 PhD, University of Cambridge**

PhD In Social and Political Sciences. Thesis: *From the Quantity of Employment to the Quality of Employment: An Application of the Capability Approach to the Chilean Labour Market*

The PhD thesis was accepted by the examining board without any requests for changes or corrections.

### **1997-1998 MPhil, University of Cambridge**

Research MPhil in Latin American Studies. Thesis: *“Labour Market Reforms in Chile: Miracle Performance or Increased Precariousness?”*

**1990-1994 MA Hons, University of Cambridge** in Modern and Medieval Languages: French & Spanish

**1977-1986 German School London**

## Languages

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Bilingual: German and English

Fluent: Spanish and French

Conversational: Italian and Portuguese